

Joseph Ribkoff is looking for a **FULL-TIME COMPETITIVE SALES AGENT** to build a customer base and develop new sales strategies in the region of Denmark.

The Sales agent will play a key role in developing the market in the country.

WHO IS JOSPEH RIBKOFF?

Founded in 1957, Joseph Ribkoff is an iconic designer, manufacturer and distributor of fashionable women's apparel which is designed, sewn and produced in Canada and sold to 64 international markets. They are headquartered in Montreal where 400 of their 500 employees are based. The Montreal location includes corporate offices, production and warehouse facilities.

Joseph Ribkoff's reputation is built on the versatility, affordability and quality of their collections along with their unmatched excellence in customer service. While many fashion houses have faced significant headwinds, Joseph Ribkoff continues to grow revenue and profitability year after year. Today, Joseph Ribkoff proudly stands out as one of the leading exporters in the Canadian fashion industry.

To learn more about Joseph Ribkoff, please visit: www.josephribkoff.com

WHAT YOU WILL NEED TO DO

- Maintain and grow existing account base by effectively communicating the corporate values, beliefs and products to the customer
- Proactively seek to expand the representation of the brand through events
- Grow the customer base
- Develop strategies to grow sales and consistently meet or exceed sales goals
- Responsible to present, sell all our collections and best sellers
- Responsible for all sales support, follow up and collection maintenance
- Assists in the implementation of company marketing plans as needed

EMPLOYMENT REQUIREMENTS:

- Minimum three years of sales experiences / customer service, preferably in fashion
- Excellent customer service and telephone skills, including strong listening, verbal and written communication
- Ability to thrive in a competitive, dynamic and quota-driven environment
- Able to work autonomously
- Hold a valid driver's license and passport
- Travel required
- English a must

Send your resume to :aklingberg@ribkoff.com



JOSEPH RIBKOFF INC.
2375 de l'Aviation, Montréal, Québec, Canada H9P 2X6 1 800 361 1839

JOSEPHRIBKOFF.COM

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